



# **FORSCOM Strategy**

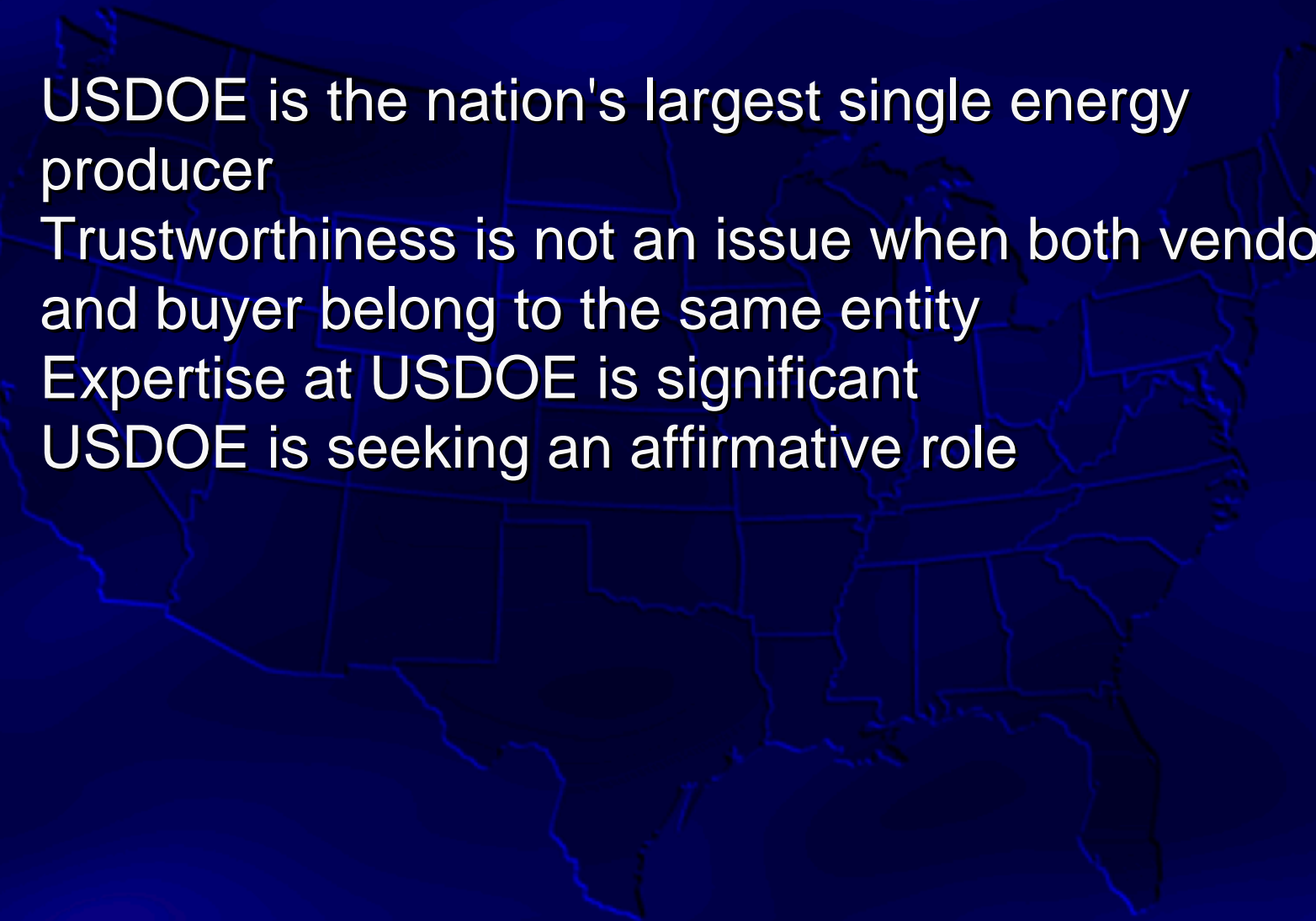
***Partnership***

# Requirements

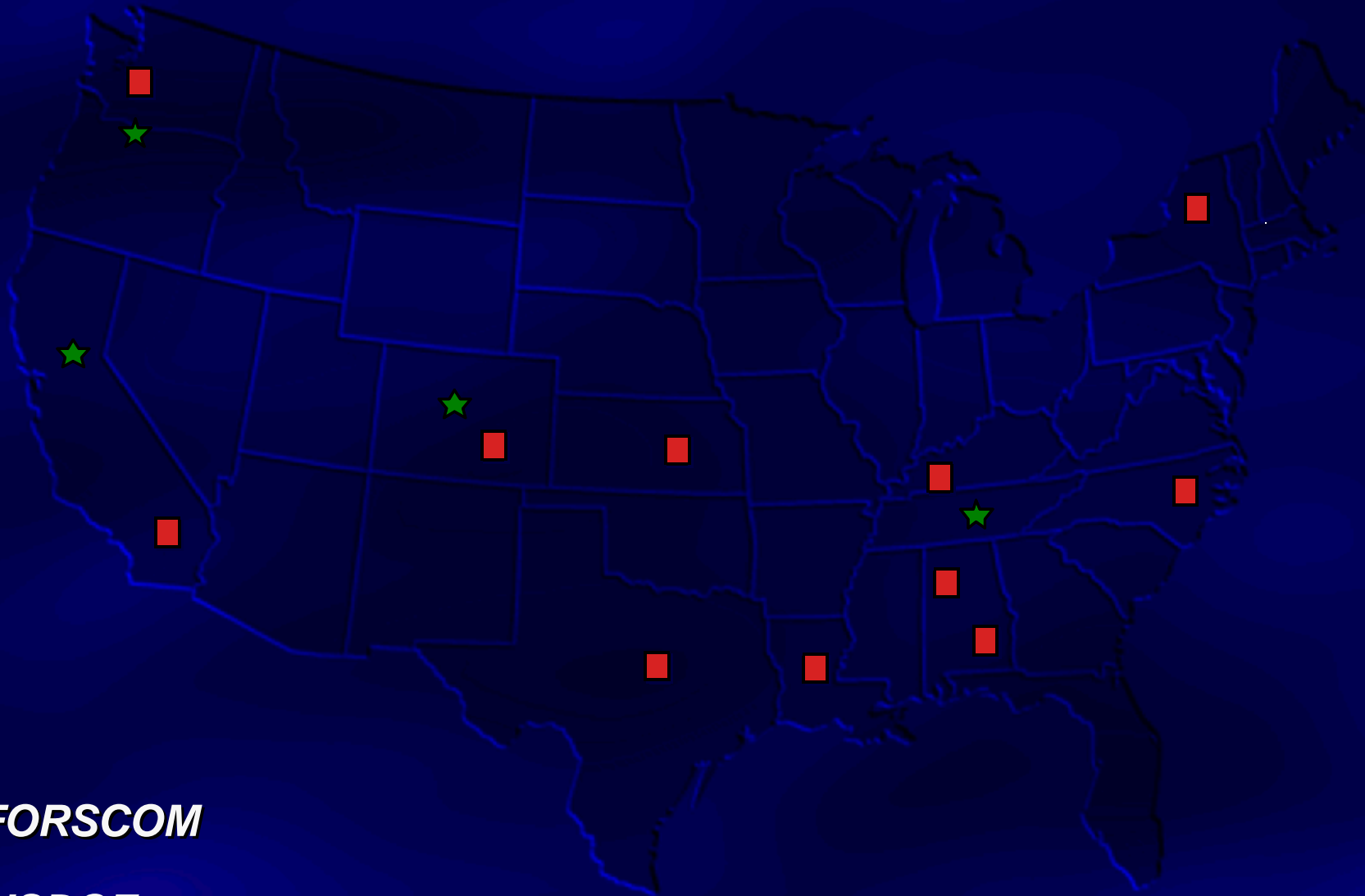
- Expertise
- National Credibility
- Trustworthiness
- Political Savvy



# Proposed Solution

- USDOE is the nation's largest single energy producer
  - Trustworthiness is not an issue when both vendor and buyer belong to the same entity
  - Expertise at USDOE is significant
  - USDOE is seeking an affirmative role
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# Locations



■ *FORSCOM*

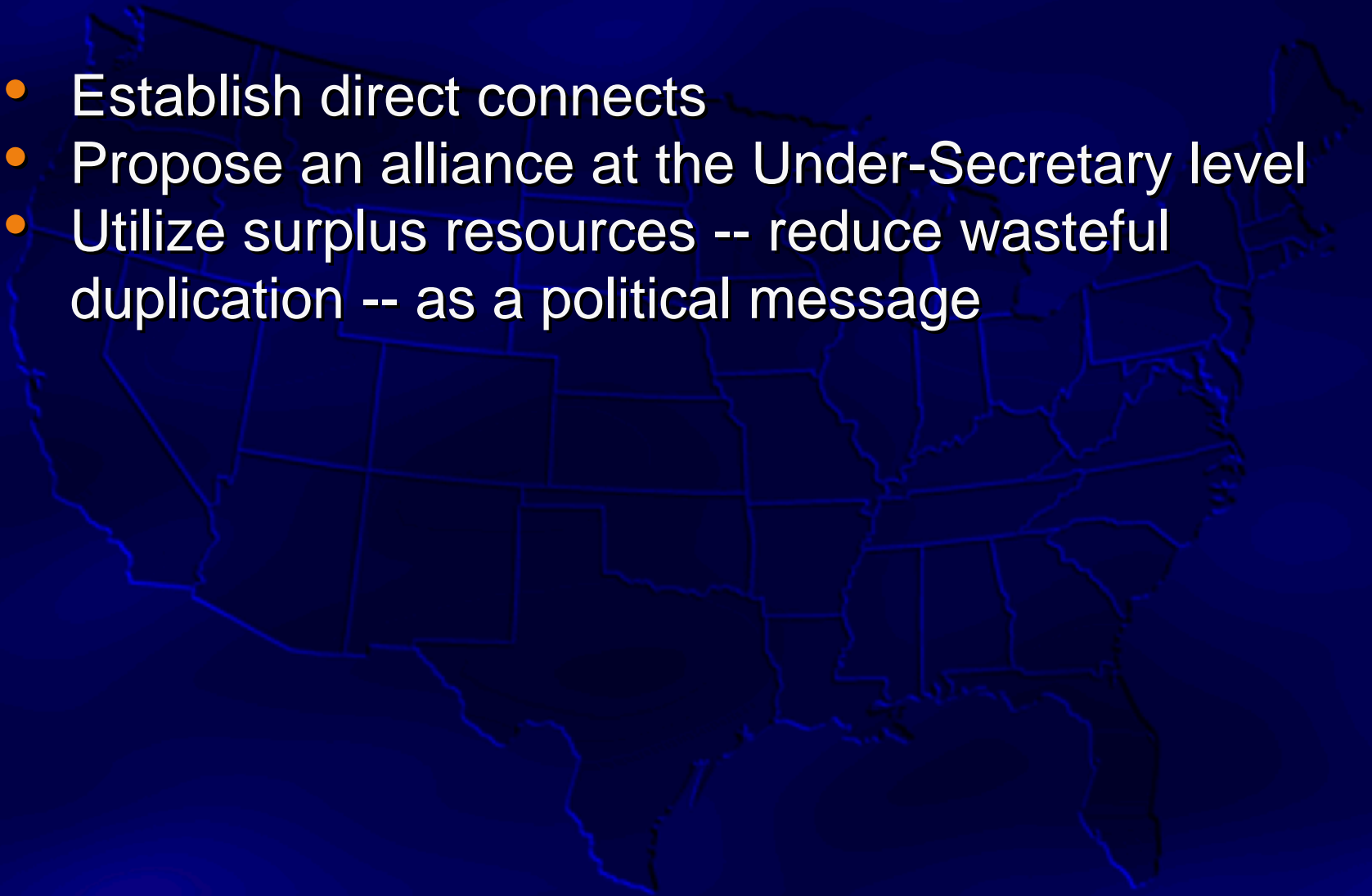
★ *USDOE*

# Agenda

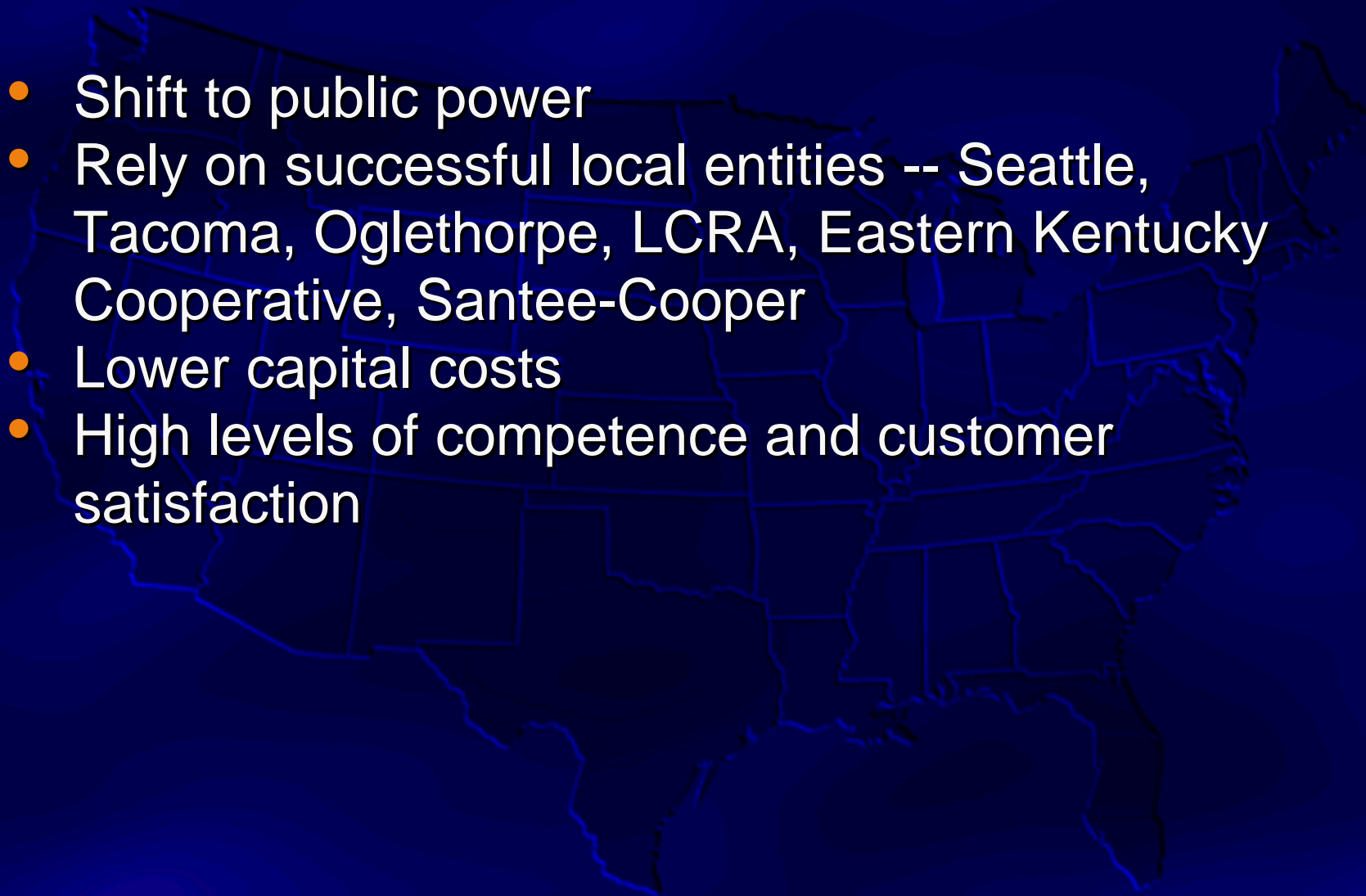
- Propose energy sale packages for direct connects
    - Ft. Lewis
    - Ft. Irwin
    - Ft. Cambell
    - Ft. McPherson
    - Ft. Stewart
  - Utilize energy management personnel already in place at BPA and TVA
  - Establish consulting arrangements to all locations
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# First Steps

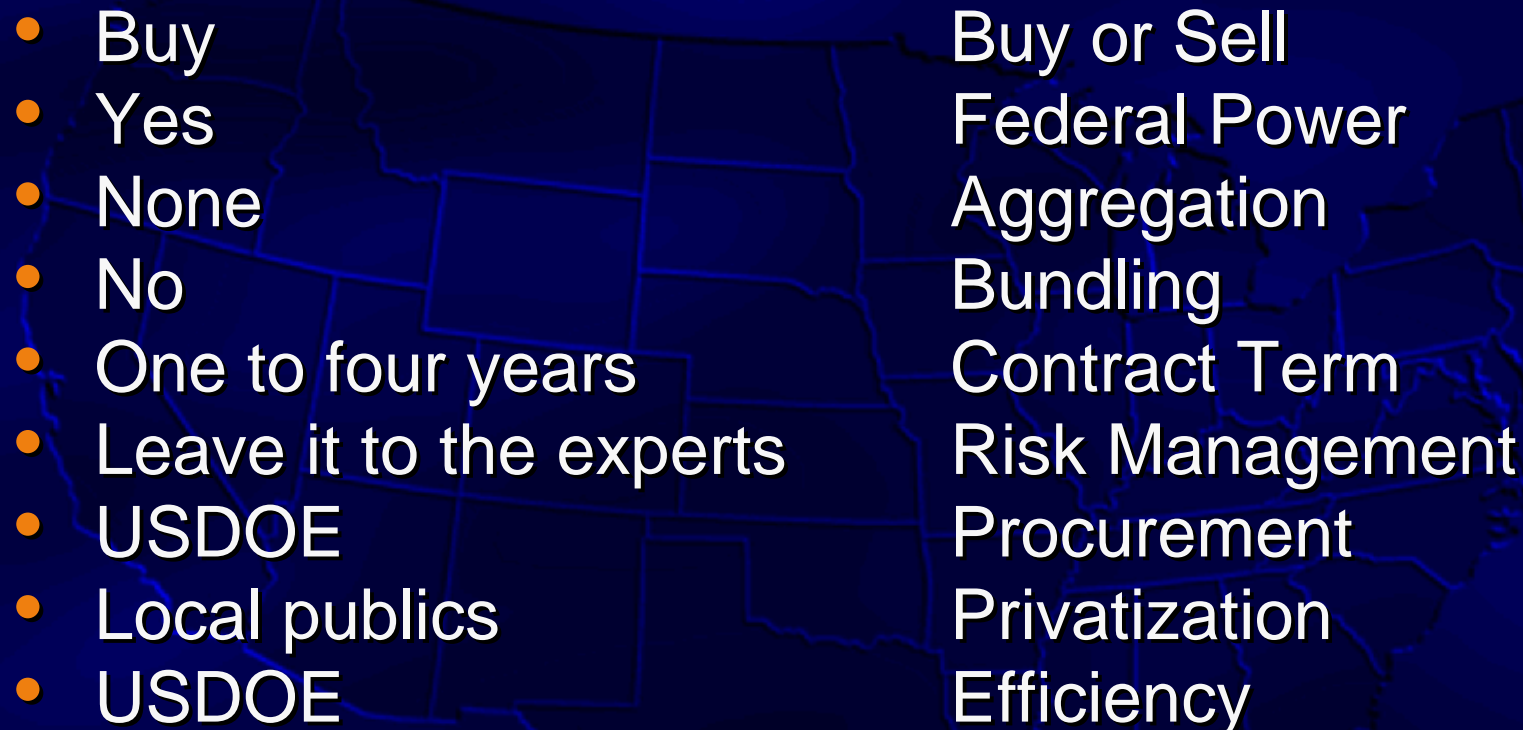
- Establish direct connects
- Propose an alliance at the Under-Secretary level
- Utilize surplus resources -- reduce wasteful duplication -- as a political message



# Privatization

- Shift to public power
  - Rely on successful local entities -- Seattle, Tacoma, Oglethorpe, LCRA, Eastern Kentucky Cooperative, Santee-Cooper
  - Lower capital costs
  - High levels of competence and customer satisfaction
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# Specific Recommendations

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- Buy
  - Yes
  - None
  - No
  - One to four years
  - Leave it to the experts
  - USDOE
  - Local publics
  - USDOE
- Buy or Sell
  - Federal Power
  - Aggregation
  - Bundling
  - Contract Term
  - Risk Management
  - Procurement
  - Privatization
  - Efficiency