

Trader Performance Summary
As of February, 1999

Year-to-Date

	Trader	P&L	Budget	Over/(Under)	RoVaR	Budget	
LT	Tim Belden	\$ 5,000,689	10,000,000	\$ (4,999,311)	163%	25%	POWER-CA-LT
	Kevin McGowan	\$ 1,514,425	10,000,000	\$ (8,485,575)	33%	25%	POWER-SW-LT
	Mike Swerzbin	\$ 2,327,695	10,000,000	\$ (7,672,305)	29%	25%	POWER-NW-LT
	Total LT	\$ 8,842,809	30,000,000	\$ (21,157,191)			
ST	Tim Belden - ST	\$ 428,347	5,000,000	\$ (4,571,653)	347%	30%	POWER-CA-ST
	Sean Crandle	\$ 441,442	5,000,000	\$ (4,558,558)	55%	30%	POWER-NW-ST
	Bob Badeer	\$ 219,171	-	\$ 219,171	51%	0%	POWER-SW-ST
	EES	\$ 125,510	5,000,000	\$ (4,874,490)	220%	30%	POWER-MGMT-ST
	Total ST	\$ 1,214,470	15,000,000	\$ (13,785,530)			
Total Power West	\$ 10,057,279	45,000,000	\$ (34,942,721)	42%	60%	POWER-AGG-WEST	

Quarter-to-Date

	Trader	P&L	Budget	Over/(Under)	RoVaR	Budget	
LT	Tim Belden	\$ 5,000,689	2,500,000	\$ 2,500,689	163%	25%	POWER-CA-ST
	Kevin McGowan	\$ 1,514,425	2,500,000	\$ (985,575)	33%	25%	POWER-NW-ST
	Mike Swerzbin	\$ 2,327,695	2,500,000	\$ (172,305)	29%	25%	POWER-SW-ST
	Total LT	\$ 8,842,809	7,500,000	\$ 1,342,809			
ST	Tim Belden - ST	\$ 428,347	1,250,000	\$ (821,653)	347%	30%	POWER-CA-ST
	Sean Crandle	\$ 441,442	1,250,000	\$ (808,558)	55%	30%	POWER-NW-ST
	Bob Badeer	\$ 219,171	-	\$ 219,171	51%	0%	POWER-SW-ST
	EES	\$ 125,510	1,250,000	\$ (1,124,490)	220%	30%	POWER-MGMT-ST
	Total ST	\$ 1,214,470	3,750,000	\$ (2,535,530)			
Total Power West	\$ 10,057,279	11,250,000	\$ (1,192,721)	42%	60%	POWER-AGG-WEST	

Month-to-Date

	Trader	P&L	Budget	Over/(Under)	RoVaR	Budget	
LT	Tim Belden	\$ 2,671,433	833,333	\$ 1,838,100	71%	25%	POWER-CA-LT
	Kevin McGowan	\$ 1,682,626	833,333	\$ 849,293	40%	25%	POWER-SW-LT
	Mike Swerzbin	\$ 2,303,916	833,333	\$ 1,470,583	38%	25%	POWER-NW-LT
	Total LT	\$ 6,657,975	2,500,000	\$ 4,157,975			
ST	Tim Belden - ST	\$ 165,079	416,667	\$ (251,588)	3906%	30%	POWER-CA-ST
	Sean Crandle	\$ 272,175	416,667	\$ (144,492)	64%	30%	POWER-NW-ST
	Bob Badeer	\$ 233,790	-	\$ 233,790	77%	0%	POWER-SW-ST
	EES	\$ 127,768	416,667	\$ (288,899)	558%	30%	POWER-MGMT-ST
	Total ST	\$ 798,812	1,250,000	\$ (451,188)			
Total Power West	\$ 7,456,787	3,750,000	\$ 3,706,787	27%	60%	POWER-AGG-WEST	

Trader Performance Summary
as of February 28, 1999

Year-to-Date

	Trader	P&L	RoVaR	Sharpe	Efficiency	Total*	Rrnk	P&L	RoVaR	Sharpe	Efficiency	
LT	Tim Belden	1	1	2	1	1.3	1	\$ 5,000,689	163%	195%	0.73	POWER-CA-LT
	Kevin McGowan	3	2	1	3	2.1	2	\$ 1,514,425	33%	277%	5.12	POWER-SW-LT
	Mike Swerzbin	2	3	3	2	2.6	3	\$ 2,327,695	29%	124%	2.64	POWER-NW-LT
ST	Tim Belden - ST	2	1	1	1	1.3	1	\$ 428,347	347%	203%	0.36	POWER-CA-ST
	Sean Crandle	1	2	2	3	1.8	2	\$ 441,442	55%	198%	2.19	POWER-NW-ST
	Bob Badeer	3	3	3	2	2.9	3	\$ 219,171	51%	103%	1.24	POWER-SW-ST
	EES							\$ 125,510	220%	138%	0.38	POWER-MGMT-ST
Total								\$ 10,057,279	42%	311%	4.46	POWER-AGG-WEST

Quarter-to-Date

	Trader	P&L	RoVaR	Sharpe	Efficiency	Total*	Rrnk	P&L	RoVaR	Sharpe	Efficiency	
LT	Tim Belden	1	1	2	1	1.3	1	\$ 5,000,689	163%	195%	0.73	POWER-CA-LT
	Kevin McGowan	3	2	1	3	2.1	2	\$ 1,514,425	33%	277%	5.12	POWER-SW-LT
	Mike Swerzbin	2	3	3	2	2.6	3	\$ 2,327,695	29%	124%	2.64	POWER-NW-LT
ST	Tim Belden - ST	2	1	1	1	1.3	1	\$ 428,347	347%	203%	0.36	POWER-CA-ST
	Sean Crandle	1	2	2	3	1.8	2	\$ 441,442	55%	198%	2.19	POWER-NW-ST
	Bob Badeer	3	3	3	2	2.9	3	\$ 219,171	51%	103%	1.24	POWER-SW-ST
	EES							\$ 125,510	220%	138%	0.38	POWER-MGMT-ST
Total								\$ 10,057,279	42%	311%	4.46	POWER-AGG-WEST

Month-to-Date

	Trader	P&L	RoVaR	Sharpe	Efficiency	Total*	Rrnk	P&L	RoVaR	Sharpe	Efficiency	
LT	Tim Belden	1	1	2	1	1.3	1	\$ 2,671,433	71%	188%	1.19	POWER-CA-LT
	Kevin McGowan	3	2	1	3	2.3	2	\$ 1,682,626	40%	377%	6.17	POWER-SW-LT
	Mike Swerzbin	2	3	3	2	2.5	3	\$ 2,303,916	38%	123%	2.50	POWER-NW-LT
ST	Tim Belden - ST	3	1	1	1	1.6	1	\$ 165,079	3906%	255%	0.03	POWER-CA-ST
	Sean Crandle	1	3	2	3	2.1	2	\$ 272,175	64%	165%	1.82	POWER-NW-ST
	Bob Badeer	2	2	3	2	2.3	3	\$ 233,790	77%	134%	1.48	POWER-SW-ST
	EES							\$ 127,768	558%	249%	0.28	POWER-MGMT-ST
Total								\$ 7,456,787	27%	250%	4.82	POWER-AGG-WEST

Total* is weighted equally between P&L, RoVaR, Sharpe Ratio and Efficiency Ratio.

Formulas

P&L	Excludes originations (the larger, the better)
RoVaR	P&L divided by VaR (the larger, the better)
Sharpe	P&L divided by volatility of P&L (the larger, the better)
Efficiency	VaR divided by volatility of P&L (closer to 1 is better)

ECSH 000133234

Trader Performance Summary
As of May, 1999

Year-to-Date

	Trader	P&L	RoVaR	Sharpe	Efficiency	Total*	Rnnk	P&L	%	RoVaR	Sharpe	Efficiency	Annualized VaR	Annualized STD P&L		
LT	Tim Belden	2	1	1	2	1.4	1	\$ 4,415,905	561%	72%	252%	2.13	6,131,708	1,753,939	POWER-CA-LT	
	Mike Swerzbin	1	2	2	1	1.6	2	\$ 8,272,322	1052%	55%	145%	1.60	14,945,522	5,691,134	POWER-NW-LT	
	Kevin McGowan	3	3	3	3	3.0	3	\$ 1,421,116	181%	21%	87%	2.47	6,618,050	1,626,659	POWER-SW-LT	
ST	Sean Crandle	1	1	1	1	1.0	1	\$ 661,632	84%	73%	102%	0.84	902,589	650,362	POWER-NW-ST	
	Tim Belden - ST	2	3	2	3	2.4	2	\$ (151,192)	-19%	-56%	-35%	0.38	270,839	437,962	POWER-CA-ST	
	Bob Badeer	3	2	3	2	2.6	3	\$ (743,410)	-95%	-46%	-91%	1.21	1,614,960	814,081	POWER-SW-ST	
	Other							\$ (13,182,278)	-1676%						POWER-MGMT-ST	
Total		(excludes YTD originations of \$550,000)							\$ 786,615	100%	4%	8%	1.12	18,848,087	10,220,625	POWER-AGG-WEST

Quarter-to-Date

	Trader	P&L	RoVaR	Sharpe	Efficiency	Total*	Rnnk	P&L	%	RoVaR	Sharpe	Efficiency	Quarterly VaR	Quarterly STD P&L		
LT	Mike Swerzbin	1	1	1	1	1.0	1	\$ 3,504,842	-188%	39%	70%	1.10	9,100,401	5,018,317	POWER-NW-LT	
	Kevin McGowan	2	2	2	2	2.0	2	\$ (545,573)	29%	-14%	-72%	3.20	3,983,501	755,779	POWER-SW-LT	
	Tim Belden	3	3	3	3	3.0	3	\$ (787,940)	42%	-21%	-131%	3.76	3,728,753	602,822	POWER-CA-LT	
ST	Tim Belden - ST	1	1	1	3	1.2	1	\$ 15,637	-1%	6%	7%	0.76	270,367	217,010	POWER-CA-ST	
	Sean Crandle	2	2	2	1	1.9	2	\$ (148,286)	8%	-20%	-34%	1.02	727,837	432,554	POWER-NW-ST	
	Bob Badeer	3	3	3	2	2.9	3	\$ (810,477)	43%	-60%	-119%	1.21	1,351,774	679,625	POWER-SW-ST	
	Other							\$ (3,189,202)	171%						POWER-MGMT-ST	
Total									\$ (1,868,481)	100%	-15%	-45%	1.80	12,158,351	4,114,397	POWER-AGG-WEST

Month-to-Date

	Trader	P&L	RoVaR	Sharpe	Efficiency	Total*	Rnnk	P&L	%	RoVaR	Sharpe	Efficiency	Monthly VaR	Monthly STD P&L		
LT	Mike Swerzbin	1	1	1	2	1.3	1	\$ 2,384,108	417%	38%	158%	2.55	6,342,333	1,512,851	POWER-NW-LT	
	Kevin McGowan	3	3	3	1	2.5	3	\$ (686,195)	-120%	-24%	-98%	2.51	2,888,408	699,445	POWER-SW-LT	
	Tim Belden	2	2	2	3	2.3	2	\$ (393,636)	-69%	-16%	-77%	2.99	2,495,637	507,962	POWER-CA-LT	
ST	Sean Crandle	1	1	1	2	1.1	1	\$ (133,572)	-23%	-22%	-33%	0.92	609,146	403,445	POWER-NW-ST	
	Tim Belden - ST	2	2	3	1	2.2	2	\$ (160,445)	-28%	-62%	-99%	0.96	257,145	162,148	POWER-CA-ST	
	Bob Badeer	3	3	2	3	2.7	3	\$ (531,647)	-93%	-72%	-98%	0.83	740,300	540,581	POWER-SW-ST	
	Other							\$ -	0%						POWER-MGMT-ST	
Total									\$ 571,133	100%	7%	30%	2.57	7,937,503	1,877,154	POWER-AGG-WEST

Total* is weighted equally between P&L, RoVaR, Sharpe Ratio and Efficiency Ratio.

Formulas

- P&L** Excludes originations (the larger, the better)
- RoVaR** P&L divided by VaR (the larger, the better)
- Sharpe** P&L divided by volatility of P&L (the larger, the better)
- Efficiency** VaR divided by volatility of P&L (closer to 1 is better)

implied
actual

Trader Performance Summary
As of October, 1999

ex Post

Year-to-Date

Trader		P&L	RoVaR	Sharpe	Efficiency	Total*	Rnnk	P&L	%	RoVaR	Sharpe	Efficiency	Annualized VaR	Avg. Daily VaR	Annualized STD P&L	Daily STD P&L	
LT	Mike Swerzbin	1	1	1	3	1.2	1	\$ 25,696,080	61%	94%	258%	1.66	27,238,391	1,879,628	9,962,973	687,510	POWER-NW-LT
	Tim Belden	2	2	2	1	1.9	2	\$ 7,083,029	17%	67%	129%	1.17	10,575,961	729,811	5,476,959	377,946	POWER-CA-LT
	Kevin McGowan	3	3	3	2	2.9	3	\$ 3,256,121	8%	30%	74%	1.47	10,680,771	737,043	4,409,548	304,288	POWER-SW-LT
ST	Sean Crandall	1	1	1	3	1.2	1	\$ 4,058,784	10%	157%	176%	0.68	2,586,226	178,467	2,309,257	159,354	POWER-NW-ST
	Paul Mead	2	2	2	2	2.0	2	\$ 2,889,239	7%	110%	147%	0.81	2,615,592	180,493	1,964,723	135,579	POWER-CA-ST
	Bob Badeer	3	3	3	1	2.8	3	\$ (65,056)	0%	-3%	-4%	0.92	2,210,621	152,547	1,458,121	100,620	POWER-SW-ST
	Hourly							\$ 797,502	2%								
	Other							\$ (1,842,665)	-4%								
Power West (see below)								\$ 41,873,038	100%	113%	187%	1.01	37,046,345	2,556,441	22,334,168	1,541,204	POWER-AGG-WEST

Quarter-to-Date

Trader		P&L	RoVaR	Sharpe	Efficiency	Total*	Rnnk	P&L	%	RoVaR	Sharpe	Efficiency	Quarterly VaR	Avg. Daily VaR	Quarterly STD P&L	Daily STD P&L	
LT	Mike Swerzbin	1	1	1	3	1.2	1	\$ 4,191,790	73%	36%	184%	3.14	11,791,789	2,573,179	2,281,638	497,894	POWER-NW-LT
	Kevin McGowan	2	2	2	1	1.9	2	\$ 613,361	11%	30%	41%	0.83	2,028,546	442,665	1,492,945	325,787	POWER-SW-LT
	Tim Belden	3	3	3	2	2.9	3	\$ (858,112)	-15%	-49%	-64%	0.80	1,752,139	382,348	1,333,771	291,053	POWER-CA-LT
ST	Sean Crandall	1	2	1	3	1.5	1	\$ 1,215,487	21%	104%	290%	1.69	1,167,856	254,847	419,555	91,554	POWER-NW-ST
	Paul Mead	2	1	2	2	1.7	2	\$ 1,186,338	21%	240%	266%	0.67	493,621	107,717	446,098	97,347	POWER-CA-ST
	Bob Badeer	3	3	3	1	2.8	3	\$ (326,409)	-6%	-91%	-119%	0.80	359,433	78,435	274,042	59,801	POWER-SW-ST
	Hourly							\$ 234,513	4%								
	Other							\$ (520,608)	-9%								
Power West (see below)								\$ 5,736,362	100%	40%	136%	2.08	14,444,423	3,152,032	4,213,489	919,459	POWER-AGG-WEST

Month-to-Date

Trader		P&L	RoVaR	Sharpe	Efficiency	Total*	Rnnk	P&L	%	RoVaR	Sharpe	Efficiency	Monthly VaR	Avg. Daily VaR	Monthly STD P&L	Daily STD P&L	
LT	Mike Swerzbin	1	1	1	3	1.2	1	\$ 4,191,790	73%	36%	184%	3.14	11,791,789	2,573,179	2,281,638	497,894	POWER-NW-LT
	Kevin McGowan	2	2	2	1	1.9	2	\$ 613,361	11%	30%	41%	0.83	2,028,546	442,665	1,492,945	325,787	POWER-SW-LT
	Tim Belden	3	3	3	2	2.9	3	\$ (858,112)	-15%	-49%	-64%	0.80	1,752,139	382,348	1,333,771	291,053	POWER-CA-LT
ST	Sean Crandall	1	2	1	3	1.5	1	\$ 1,215,487	21%	104%	290%	1.69	1,167,856	254,847	419,555	91,554	POWER-NW-ST
	Paul Mead	2	1	2	2	1.7	2	\$ 1,186,338	21%	240%	266%	0.67	493,621	107,717	446,098	97,347	POWER-CA-ST
	Bob Badeer	3	3	3	1	2.8	3	\$ (326,409)	-6%	-91%	-119%	0.80	359,433	78,435	274,042	59,801	POWER-SW-ST
	Hourly							\$ 234,513	4%								
	Other							\$ (520,608)	-9%								
Power West (see below)								\$ 5,736,362	100%	40%	136%	2.08	14,444,423	3,152,032	4,213,489	919,459	POWER-AGG-WEST

Definitions

Total* is weighted in accordance with the following ratio: P&L : RoVaR : Sharpe Ratio : Efficiency Ratio - 4 : 3 : 2 : 1

YTD P&L excludes: YTD originations of \$1,886,710 and net deal write-offs of \$261,190.

QTD P&L

MTD P&L

Formulas

- P&L** Excludes originations (the larger, the better) ✓
- RoVaR** P&L divided by VaR (the larger, the better)
- Sharpe** P&L divided by volatility of P&L (the larger, the better)
- Efficiency** VaR divided by volatility of P&L (closer to 1 is better)

10 million @ 60% return

1.645

⇐

$$\frac{P+L}{60\%} = VAR$$

$$\frac{16,600,000}{\sqrt{17} \rightarrow \sqrt{25^2}}$$

Dec 2000 Trader Performance

Region/Desk	YTD TOTAL
W-MGMT (Tim Belden)	21,197,288
Northwest (Mike Swerzbin)	251,581,426
Cali (Bob Badeer)	15,683,302
Southwest (Matt Motley)	87,307,322
W-Trans (M.Swerzbin, T. Belden)	(199,242)
TOTAL LONG TERM	375,570,097
California (Chris Mallory)	142,062,809
Northwest (Sean Crandall, Diana Scholtes)	73,335,709
Southwest (Tom Alonso, Mark Fischer)	27,938,388
Hourly (Bill Williams III)	22,276,515
Management (Tim Belden)	(132,150,722)
W-BOM	2,961,786
TOTAL SHORT TERM	136,424,485
Middle Market Origination	-
TOTAL WEST TRADING	510,021,023
Origination	-
Total West	510,171,023

January 2001 Trader Performance

Region/Desk	MTD TOTAL
W-MGMT (Tim Belden)	(13,852,147)
Northwest (Mike Swerzbin)	128,355,590
Cali (Bob Badeer)	12,917,961
Southwest (Matt Motley)	54,369,055
W-Trans (M.Swerzbin, T. Belden)	15,018,624
TOTAL LONG TERM	196,809,082
California (Chris Mallory)	27,250,961
Northwest (Sean Crandall, Diana Scholtes)	8,172,351
Southwest (Tom Alonso, Mark Fischer)	15,146,452
Hourly (Bill Williams III)	4,964,205
Management (Tim Belden)	1,379,915
W-BOM (Bill Williams III)	-
TOTAL SHORT TERM	56,913,885
Middle Market Origination	-
TOTAL WEST TRADING	253,722,967

Feb 2001 Trader Performance

Region/Desk	MTD TOTAL
W-MGMT (Tim Belden)	29,105,909
Northwest (Mike Swerzbin)	(42,821,350)
Cali (Bob Badeer)	7,676,104
Southwest (Matt Motley)	(40,444,490)
W-Trans (M.Swerzbin, T. Belden)	(169,727)
TOTAL LONG TERM	(46,653,553)
California (Chris Mallory)	3,835,388
Northwest (Sean Crandall, Diana Scholtes)	18,179,536
Southwest (Tom Alonso, Mark Fischer)	(3,555,240)
Hourly (Bill Williams III)	6,168,998
Management (Tim Belden)	(1,997,740)
W-BOM (Bill Williams III)	-
W-Services	341,520
TOTAL SHORT TERM	22,972,462
Middle Market Origination	#REF!
TOTAL WEST TRADING	(23,681,091)

Mar 2001 Trader Performance

Region/Desk	MTD TOTAL
W-MGMT (Tim Belden)	2,643,532
Northwest (Mike Swerzbin)	44,407,760
Cali (Bob Badeer)	20,894,288
Southwest (Matt Motley)	38,091,713
W-Trans (M.Swerzbin, T. Belden)	(14,848,897)
TOTAL LONG TERM	91,188,395
California (Chris Mallory)	17,820,612
Northwest (Sean Crandall, Diana Scholtes)	10,696,823
Southwest (Tom Alonso, Mark Fischer)	6,140,975
Hourly (Bill Williams III)	2,940,962
Management (Tim Belden)	(7,994)
W-BOM (Bill Williams III)	27,798
W-Services	1,159,415
TOTAL SHORT TERM	38,778,590
Middle Market Origination	5,297,425
TOTAL WEST TRADING	135,264,411

April 2001 Trader Performance

Region/Desk	MTD TOTAL
W-MGMT (Tim Belden)	(2,435,482)
Northwest (Mike Swerzbin)	16,588,400
Cali (Bob Badeer)	11,858,560
Southwest (Matt Motley)	54,274,557
W-Trans (M.Swerzbin, T. Belden)	(1,929,950)
W-Options (Matt Motley)	-
TOTAL LONG TERM	78,356,085
California (Chris Mallory)	12,197,536
Northwest (Sean Crandall, Diana Scholtes)	774,683
Southwest (Tom Alonso, Mark Fischer)	1,910,344
Hourly (Bill Williams III)	2,816,152
Management (Tim Belden)	5,534
W-BOM (Bill Williams III)	21,988
W-Services	751,050
TOTAL SHORT TERM	18,477,286
Middle Market Origination	16,400,211
TOTAL WEST TRADING	113,233,583

May 2001 Trader Performance

Region/Desk	MTD TOTAL
W-MGMT (Tim Belden)	35,709,897
Northwest (Mike Swerzbin)	7,798,482
Cali (Bob Badeer)	53,938,220
Southwest (Matt Motley)	(816,385)
W-Trans (M.Swerzbin, T. Belden)	(1,192,247)
W-Options (Matt Motley)	-
TOTAL LONG TERM	95,437,967
California (Chris Mallory)	(3,716,173)
Northwest (Sean Crandall, Diana Scholtes)	(5,809,000)
Southwest (Tom Alonso, Mark Fischer)	2,430,009
Hourly (Bill Williams III)	1,402,311
Management (Tim Belden)	(2,961)
W-BOM (Bill Williams III)	652,133
W-Services	1,608,035
W-Renewable	#REF!
TOTAL SHORT TERM	(1,654,090)
Middle Market Origination	9,394,000
TOTAL WEST TRADING	103,177,878

Aug 2001 Trader Performance

Region/Desk	MTD TOTAL
W-MGMT (Tim Belden)	1,869,558
Northwest (Mike Swerzbin)	14,194,021
Cali (Bob Badeer)	1,482,502
Southwest (Matt Motley)	29,751,637
W-Trans (M.Swerzbin, T. Belden)	(193,375)
W-Options (Matt Motley)	400,597
TOTAL LONG TERM	47,504,940
California (Chris Mallory)	4,454,007
Northwest (Sean Crandall, Diana Scholtes)	549,872
Southwest (Tom Alonso, Mark Fischer)	2,280,449
Hourly (Bill Williams III)	934,301
Management (Tim Belden)	9,439
W-BOM (Bill Williams III)	186,391
W-Services	985,569
W-Renewable	8,299
TOTAL SHORT TERM	9,408,327
Middle Market Origination	4,607,499
TOTAL WEST TRADING	61,520,766
Origination	-
Total West	61,520,766

Sep 2001 Trader Performance

Region/Desk	MTD TOTAL
W-MGMT (Tim Belden)	(5,894,221)
Northwest (Mike Swerzbin)	5,801,013
Cali (Bob Badeer)	2,769,324
Southwest (Matt Motley)	16,872,244
W-Trans (M.Swerzbin, T. Belden)	9,289,147
W-Options (Matt Motley)	(395,144)
TOTAL LONG TERM	28,442,364
California (Chris Mallory)	1,447,369
Northwest (Sean Crandall, Diana Scholtes)	446,147
Southwest (Tom Alonso, Mark Fischer)	(214,634)
Hourly (Bill Williams III)	570,067
Management (Tim Belden)	4,467
W-BOM (Bill Williams III)	2,662
W-Services	884,330
W-Renewable	221,852
TOTAL SHORT TERM	3,362,259
Middle Market Origination	#REF!
TOTAL WEST TRADING	39,321,737
West Origination	#REF!
TOTAL WEST	39,819,047

Oct 2001 Trader Performance

Region/Desk	MTD TOTAL
W-MGMT (Tim Belden)	4,573,115
Northwest (Mike Swerzbin)	20,128,153
Cali (Bob Badeer)	(162,086)
Southwest (Matt Motley)	(22,638,739)
W-Trans (M.Swerzbin, T. Belden)	0
W-Options (Matt Motley)	222,964
TOTAL LONG TERM	2,123,407
California (Chris Mallory)	(2,221,241)
Northwest (Sean Crandall, Diana Scholtes)	(624,948)
Southwest (Tom Alonso, Mark Fischer)	(86,142)
Hourly (Bill Williams III)	621,565
Management (Tim Belden)	(1,907)
W-BOM (Bill Williams III)	(2,115)
W-Services	593,974
W-Renewable	47,958
TOTAL SHORT TERM	(1,672,856)
Middle Market Origination	189,224
TOTAL WEST TRADING	639,774
West Origination	10,360
TOTAL WEST	650,134

November 2001 Trader Performance

Region/Desk	MTD TOTAL
W-MGMT (Tim Belden)	1,705,874
Northwest (Mike Swerzbin)	18,100,880
Cali (Bob Badeer)	4,346,060
Southwest (Matt Motley)	30,701,532
W-Trans (M.Swerzbin, T. Belden)	-
W- Options (Matt Motley)	(34,687)
TOTAL LONG TERM	54,819,659
California (Chris Mallory)	361,239
Northwest (Sean Crandall, Diana Scholtes)	619,267
Southwest (Tom Alonso, Mark Fischer)	(1,606,175)
Hourly (Bill Williams III)	473,245
Management (Tim Belden)	63,715
W-BOM (Bill Williams III)	(30,948)
W-Services (Chris Foster)	272,435
W-RENEWABL (Elliot Mainzer)	14,458
W-ANCILLARY (Jeff Richter)	-
W-CALIFORNIA SERVICES (Jeff Richter)	5,097,908
	-
TOTAL SHORT TERM	5,265,149
Middle Market Origination	-
TOTAL WEST TRADING	60,084,807
West Origination	-
TOTAL WEST	60,084,807